**Lewis Chung**

**12/04/1989**

**British / HKSAR Citizen**

**0060 172234052**

**lewis.chung@email.com**

**Profile**

My career started in early 2013 in recruitment where the aim and objective was to make myself as lucrative for the business as possible. From my experience in recruiting for different sectors, the key elements to being a good and consistent biller is to process fast, remember well and work hard. My speciality is in permanent placements and fast turnover. – Fee value at £1k-£4k placing 10-15 candidates per month. Managing accounts that has given me sole agency and generated over £15k - £20k per account per annum. Looking to move onto Technical Sales position.

**Professional Experience**

**Feb 2016 – Present**

**Senior Consultant – Technology – Enterprise & Big Data**

**Ambition Sdn Bhd.**

Job Role:

* Building a new desk on Enterprise and Big Data pivoting on existing and new relationships.
* Business development; provide ambition with signed TOBs.
* Sourcing candidates for new and existing accounts
* Strategize on business development - market sector (Banking, Insurance, FMCG, Pharma)

**July 2015 – Jan 2016**

**Travelling**

**November 2013 – July 2015**

**Resourcing Team Lead / Head of Resourcing**

**Red Robin Recruitment ltd.**

Job Role:

* Resource candidates for existing and new clients.
* Qualifying candidates via phone / face to face.
* Supplying to several key accounts – VAT indirect Tax Specialist, Environmental Consultancy, Insurance Provider, Accountancy, Executive Search Recruitment Agencies and Estate Agencies.
* Billing £15k from the last quarter of 2014 till first quarter of 2015.
* Part managing the operations and accounts of the business.
* Managing and training new recruits.

**March 2013 – June 2013**

**Resource and Recruitment Consultant**

**European Recruitment ltd.**

Job Role:

* Working with world leading companies which specialises in Semiconductors and Wireless technology.
* Finding and qualifying the right candidate for the right client using database, job boards and Linkedin Recruiter.
* Working with both Contract and Permanent vacancies.

**August 2012 – March 2013**

**CERT Advisor / Energy Performance Assessor**

**Nationwide Energy Services**

Job role:

* Surveying property for cavity wall, loft and external wall insulation under the Carbon Emission Reduction Target government grant scheme
* Generating leads for solar panels under the Green Deal and Feed-In Tariffs government scheme.
* Develop sales skills to promote client’s product and services
* Understanding the structure of running a marketing outsourcing company
* Meet new clients / installers and arranging for a long / short term deals
* Training and developing new recruits

**June 2012 – August 2012**

**Media Sales Representative**

**Lovefilm**

**Intergen House, 65 – 67 Western road, Brighton, BN3 2JQ**

Job role:

* Familiarising myself with the service and learn and develop sales skills in London
* Designing a structure for the company in Brighton to promote the service
* Training and developing existing and new recruits
* Providing customers with the service by using sales skills

**February 2008 – June 2010**

**(Part time during studies) Service Engineer**

**Aerocom Services co. ltd.**

Job role:

* Service pilots, ground crew headsets and Cable
* Meet clients to discuss future business
* Bridge technical components and equipment from and to Hong Kong
* Managing sales between Europe and Asia

**May 2006 – January 2007**

**(Part time during studies) Junior Service Engineer**

**Headset Service ltd.**

Job role:

* Learn and develop skills to service and repair headsets for pilots
* Learn to produce and read Computer Aided Design drawings for Printed Circuit Boards
* Repairing and servicing ground crew headsets and ground crew cabling

**Education**

September 2009 – June 2012

BEng (Honours) – Civil Engineering

University of Brighton

September 2007 – June 2009

BTEC National Diploma Level 3 – Engineering

City College Brighton and Hove

September 2005 – June 2007

GCSE

Cardinal Newman Catholic School